



**Berkshire Hathaway Homestate Companies
Specialty Auto Department**

Used Car Dealer Supplemental Application

Version 02/11/2004

Insured Name: _____

Address: _____

Phone Number: _____

1. Business Operations (Indicate percentage of each in relation to total operation. This includes any work or operation performed on or for owned vehicles.)

| |
|--------------------------------|
| ___ Retail Sales |
| ___ Wholesale Sales |
| ___ Consignment Sales |
| ___ Auto Body Work |
| ___ Mechanical Repairs |
| ___ Vehicle Storage Lots |
| ___ Frame Repair/Straightening |
| ___ Engine Modifications |
| ___ Truck Rental/Leasing |
| ___ Any California Exposure |

| |
|-------------------------------|
| ___ Towing Services |
| ___ Salvage/Used Parts Sales |
| ___ New Parts Sales |
| ___ Tire Sales |
| ___ Tire Recapping or Retread |
| ___ Repossessions |
| ___ Auto Rental |
| ___ Auto Leasing |
| ___ Other – Describe: _____ |

2. Indicate the percentage of your business that is derived from the sales or repairs of vehicles in the following categories.

| |
|-----------------------------|
| ___ Private Passenger Autos |
| ___ Pick-up Trucks |
| ___ Conversion Vans |
| ___ Tractor/Trailer Units |
| ___ Motor Homes/RV's |
| ___ Mobile Homes |
| ___ Campers |

| |
|-----------------------------|
| ___ Farm Equipment |
| ___ Motorcycles |
| ___ Mopeds/ATV's |
| ___ Snowmobiles |
| ___ Boats |
| ___ Other – Describe: _____ |

3. GARAGE OPERATIONS

- a) Total Annual receipts from all Operations \$ _____
- b) Total Annual receipts from sales only \$ _____
- c) Number of Dealer Plates:
Full Use _____ Demo _____ In-Transit _____
- d) What is the average value per car for sale? \$ _____
- e) What is the maximum value per car for sale? \$ _____
- f) What is the maximum number of cars that can be kept?
On Lot _____ In Garage _____
- g) How many cars are currently for sale? _____
- h) What is the average number of cars for sale? _____
- i) What is the average number of cars sold annually?
Current year _____ Prior Year _____

14. Any In-House financing on cars sold? Y N
15. Any repossession/recovery of financed vehicles? Y N

If Yes, please Explain: _____

16. Does the insured ever loan vehicles? Y N
17. Is the insured located in a flood plain? Y N

18. What is the closest source or body of water? _____
How far from Premises? _____

19. List all family members of owners and officers, who are under the age of 21, whether or not they are currently driving a lot car: _____

20. Temporary Drivers, how often are temporary drivers employed to drive autos to and from auctions; other independent auto dealers; etc. (include how drivers are hired, qualified, etc.)

21. Drivers and Vehicles – List all employees (whether furnished a vehicle or not) and all non-employees who are furnished a vehicle. Following is a form provided with information needed.

22. Years in business? _____

23. Years at this location? _____

