



**Berkshire Hathaway Homestate Companies
Specialty Auto Department**

Used Car Dealer Supplemental Application

Version 02/11/2004

Insured Name: _____

Address: _____

Phone Number: _____

1. Business Operations (*Indicate percentage of each in relation to total operation. This includes any work or operation performed on or for owned vehicles.*)

___ Retail Sales
___ Wholesale Sales
___ Consignment Sales
___ Auto Body Work
___ Mechanical Repairs
___ Vehicle Storage Lots
___ Frame Repair/Straightening
___ Engine Modifications
___ Truck Rental/Leasing
___ Any California Exposure

___ Towing Services
___ Salvage/Used Parts Sales
___ New Parts Sales
___ Tire Sales
___ Tire Recapping or Retread
___ Repossessions
___ Auto Rental
___ Auto Leasing
___ Other – Describe: _____

2. Indicate the percentage of your business that is derived from the sales or repairs of vehicles in the following categories.

___ Private Passenger Autos
___ Pick-up Trucks
___ Conversion Vans
___ Tractor/Trailer Units
___ Motor Homes/RV's
___ Mobile Homes
___ Campers

___ Farm Equipment
___ Motorcycles
___ Mopeds/ATV's
___ Snowmobiles
___ Boats
___ Other – Describe: _____

3. GARAGE OPERATIONS

- a) Total Annual receipts from all Operations \$ _____
- b) Total Annual receipts from sales only \$ _____
- c) Number of Dealer Plates:
Full Use _____ Demo _____ In-Transit _____
- d) What is the average value per car for sale? \$ _____
- e) What is the maximum value per car for sale? \$ _____
- f) What is the maximum number of cars that can be kept?
On Lot _____ In Garage _____
- g) How many cars are currently for sale? _____
- h) What is the average number of cars for sale? _____
- i) What is the average number of cars sold annually?
Current year _____ Prior Year _____

- j) Are there underground fuel/waste storage tanks on the premises? Y N
Yes – Explain: _____
- k) Are there propane tanks on the premises? Y N
Yes-Describe _____
- l) How are autos transported from purchase point to destination?
 1) Subcontract with an insured transport service?
 2) Pulled by tow bar?
 3) Driven by Full time employee?
 4) Towed by owned tow/haul unit?
 5) Driven by part time employee
 6) Other: _____
- m) What radius does applicant travel to obtain or deliver vehicles:
 1. 0-50 Miles _____
 2. 51-200 Miles _____
 3. Over 200 Miles _____
- n) If over 50, how many times per year in the following areas:
 1. 51-200 Miles _____ Times per year
 2. Over 200 Miles _____ Times per year
- o) In what major cities does applicant normally travel to buy, sell or deliver vehicles?
 1. _____ 2. _____
 3. _____ 4. _____
- p.) Is Dealers Driveaway Collision Coverage requested? Y N
 If Yes This coverage **MUST** be listed on the ACORD application

4. LOT PROTECTION

- ___ Yes, Chain Link Fence ___ Yes, Chain &/or Cable & Post
 ___ Yes, Other _____ ___ No

5. PREMISES SECURITY

- ___ Central or Station Alarm? ___ Security Guard/Watchman
 ___ Firearms on Premises ___ Local Police Patrols
 ___ Guard Dogs, How many & What kind? _____
 ___ Fully Lit at Night?

Other: _____

6. Do salespersons always accompany customers on test drives? Y N
 7. Are ignition keys locked in safe at night? Y N
 8. Are ignition keys removed from vehicles when unattended? Y N
 9. Are racing activities participated in or sponsored by the insured? Y N
 10. Signs posted and enforced prohibiting public in service areas? Y N
 11. Are other businesses conducted from the same premises? Y N
 12. Any Repair or service work done for third parties? Y N
 If Yes, please Explain: _____
 13. Any rental/leasing of cars? Y N
 If Yes, please Explain: _____

14. Any In-House financing on cars sold? Y N
15. Any repossession/recovery of financed vehicles? Y N

If Yes, please Explain: _____

16. Does the insured ever loan vehicles? Y N
17. Is the insured located in a flood plain? Y N

18. What is the closest source or body of water? _____
How far from Premises? _____

19. List all family members of owners and officers, who are under the age of 21, whether or not they are currently driving a lot car: _____

20. Temporary Drivers, how often are temporary drivers employed to drive autos to and from auctions; other independent auto dealers; etc. (include how drivers are hired, qualified, etc.)

21. Drivers and Vehicles – List all employees (whether furnished a vehicle or not) and all non-employees who are furnished a vehicle. Following is a form provided with information needed.

22. Years in business? _____

23. Years at this location? _____

