

Berkshire Hathaway Homestate Companies

EXCAVATION CONTRACTORS SUPPLEMENTAL QUESTIONNAIRE

Name of Applicant: _____ Policy Number: _____

Do you currently have any ownership in any other entities, partnerships, or corporations? Yes No If yes, provide names and nature of operations and their relationship to you. _____

Have you **ever** operated under any other name or names? Yes No If yes, provide names and nature of operations. _____

Complete description of current operations (Be specific): _____

How many years have you operated this business? _____ How many years experience in the construction industry? _____

Are you licensed? Yes No Type of License _____ License # _____ Year Issued _____

List the towns or counties in which you generally work: _____

Do you or have you performed work in California, Arizona or Nevada? Yes No If so, which ones? _____

Do you or have you performed work in other states? Yes No If so, where and when. _____

What % of your work is derived from: Commercial _____ %; Residential _____ %

Indicate the percentage of the insured's receipts that are derived from the type of work described below:

TYPE OF WORK	%	TYPE OF WORK	%	TYPE OF WORK	%	TYPE OF WORK	%
Blasting		Grading of land or site clearing, including tree & rock removal		Trenching for Sewer/Water/Utility Lines		Street/Road/Bridges	
Flood control/prevention		Gas mains or LPG service installation or repair		Water, sewer, or utility line hook up		Tank installation, repair, or removal	
Paving driveway / parking lot		Caisson drilling, horizontal boring, or pile driving.		Wastewater treatment facilities		Drilling: Type of Work: _____	
Dams / Levees		Site work for structures that will rise over 3 stories		Projects with property values > 3 Million		Tunneling	
Final grade or backfilling		Landscaping or retaining walls		Contaminated soil removal		Hauling for Others	
Concrete Type of Work: _____		Airport/runway work		Restoration Work		Wrecking / Demolition	
Excavation for basements or foundations # of homes per year _____		Irrigation ditch excavation or maintenance		Excavation for ponds		Private driveway construction or maintenance	
Oil/gas field work		Terrace work		Snow Removal		Other	

Are there any of the above classes that you are not currently doing that you have done in the last 10 years? Yes No
If so, please explain: _____

Have you performed any work for **new** condominium projects in the past 10 years? Yes No

Have you performed any work for **new** townhome projects in the past 10 years? Yes No

Have you performed any work for **new** tract home projects in the past 10 years? Yes No

If yes, please explain in detail and provide the number worked on? _____

Do you intend to perform any work for **new** condominium, townhome, or tract home projects in the future? Yes No

Do you intend to or have you **ever** performed any work involving the infrastructure for residential subdivisions? Yes No

Have you **ever** worked on more than 15 individual home sites in a single subdivision? Yes No

SUBCONTRACTED WORK

Do you subcontract any work?

Yes No

Indicate total subcontractor costs from work performed in last year? \$ _____ If yes, indicate trades being performed by insured or uninsured subcontractors below:

Trade	Cost	% of work	Trade	Cost	% of work

Do you require subcontractor's to provide certificate of insurance:

Yes No

Do you require subcontractor's to carry limits equal to your own?

Yes No

Do you require subcontractor's to name you as additional insured?

Yes No

Do you require subcontractor's to provide hold harmless for liability?

Yes No

How long do you maintain records of these documents? _____

Describe how you qualify and select your subcontractors: _____

AUTO

Where are vehicles stored when they are not being used? _____

Do employees take vehicles home at night?

Yes No

Do employees ever use company vehicles for personal business?

Yes No

Do employees ever use their personal vehicles for company business?

Yes No

Do you ever hire others to haul any material, including your equipment?

Yes No

Do you ever haul for others?

Yes No

Do you require state or federal filings? Yes No If yes, please list them: _____

Do you haul soil contaminated with fuel, fertilizers, chemicals, mine tailings or other hazardous materials? Yes No

What are the average miles per unit on an annual basis? _____ What is the total annual mileage for all units combined? _____

What is your maximum distance and location? _____ Normal radius of operations? _____

GENERAL INFORMATION

Do you or have you done any work on apartments over 3 stories or with more than 30 units per building?

Yes No

Do you lease or rent mobile equipment?

Yes No

With Operators?

Yes No

Lease/Rental Fees: _____ Type of equipment leased: _____

What is the maximum depth you will excavate to? _____ Feet. How often would you go that deep _____%

Do you own any Real Estate Development Property or vacant land intended for future development?

Yes No

Do you perform any projects over water, on hillsides or on landfills?

Yes No

Do you require soil and engineering studies for foundation work?

Yes No

Have you done any or subcontracted out any projects involving restoration, demolition or blasting?

Yes No

Is a locating service used before commencing work on all projects?

Yes No

If so, who is generally responsible for hiring and scheduling the locating service? _____

Do you or any of your employees have an architects or engineer's license?

Yes No

Do you have professional liability insurance? Yes No Limit of Insurance: _____

Do you ever work as a Construction Manager on a fee basis? Yes No What percentage of your work? _____

Have you ever been named in a construction related lawsuit?

Yes No

If so, explain: _____

Are there any claims or legal actions pending against any of the entities named in the application?

Yes No

Have you ever been replaced on a job or project in progress?

Yes No

If so, explain: _____

Do you have any operations outside the realm of “contracting”? Yes No

Explain your customer care or warranty program. _____

Do you have a website: Yes No If yes, provide the website address: _____

Rating Information

Category	Estimate for the Next 12 months	Current Yr	1 st Prior *	2 nd Prior *
Insurance Carrier	xxxxxxx			
Insurance Premium	xxxxxxx			
Number of Owners/Officers				
Total Employee Payroll (Excluding Clerical)				
Number of Employees				
Total Gross Receipts				
Subcontractor Costs (Labor)				
Subcontractor Costs (Materials)				
Subcontractor Costs (Total)				

*This information is not needed **only** if this is a renewal for BHHC.

Equipment Information

Please provide the experience for your heavy equipment operators.

Op #1: Years of experience with your company _____	Years of operating experience _____
Op #2: Years of experience with your company _____	Years of operating experience _____
Op #3: Years of experience with your company _____	Years of operating experience _____
Op #4: Years of experience with your company _____	Years of operating experience _____
Op #5: Years of experience with your company _____	Years of operating experience _____

Work History

List 3 Largest Jobs in the past 5 years including all projects with payroll greater than \$400,000 – Project and Value.

List 3 Largest Current Works in Progress – Project and Value

List 3 Largest Planned Projects – Project and Value.

Please attach a driver list, current financial statement and a copy of your subcontractor agreement.

Signature of applicant applying for insurance coverage: _____ Date: _____