

Berkshire Hathaway Homestate Companies
READY-MIXED CONCRETE / SAND AND GRAVEL
SUPPLEMENTAL QUESTIONNAIRE

Name of Applicant: _____ Policy Number: _____

If you supply Concrete Mixed in Transit or manufacture any other products, please complete the following:

1. Who are your major customers:

2. Do you manufacture any products other than ready-mix? Yes No
If yes, what products do you manufacture? _____
Please provide a sales figure for each type of product manufactured: _____
3. Do you manufacture any Pre-Stressed or Structural products? Yes No
If yes, explain: _____
4. Is your concrete mixed using a computerized system? Yes No
5. Do you use or operate concrete pumping trucks? Yes No

6. How many pits or quarries do you own or operate? _____
What is the acreage and depth of each? _____

7. What is the proximity to city, town, road, highway, or navigable waterway of each of the Pits? _____

8. Are there any ponds, lakes or water on the premise? Yes No
If so, what size and depth of each? _____

9. Is there any boating, swimming or fishing permitted? Yes No
If yes, explain: _____

10. Is/are the pit's fenced/guarded? Yes No
If yes, explain: _____

11. Is there someone on premises at all times? Yes No
If yes, explain: _____

12. Are there any guard dogs on premises? Yes No
If yes, are they trained, professional guard dogs? Yes No
13. Do you do any stone crushing? Yes No
If so, what type equipment is used? _____
14. Are you involved in any dredging operations? Yes No
If yes, what percent of your total sales are generated from these operations? _____

15. Do you do or subcontract any blasting? Yes No
If so, explain: _____

If blasting is subcontracted provide a copy of the subcontract agreement and what limits of insurance are required.

16. Do you subcontract any other operations? Yes No
If so, explain: _____

17. Do you perform any work off premises, i.e. rock crushing excavating, grading of land, etc Yes No
If so, explain: _____

18. Do you do any crushing of aggregate for others? Yes No

19. Do you own any abandoned pits? Yes No
If so, explain: _____

20. Is the land you occupy designated as a superfund site? _____

21. Do you have any operations other than sand and gravel digging or quarrying, such as excavating, grading of land, etc? _____
If so, please describe: _____

Auto

1. What % of your product is transported by each of the following methods?

Owned trucks- _____
Subcontractors trucks- _____
Customer owned trucks- _____
Barge or Railroad- _____
Other- _____

2. If you subcontract the transportation of your product, do you require certificates of insurance and name you as an additional insured? Yes No
What limits do you require your subcontractors to carry? _____
Under whose authority is the subcontractor hauling? _____
What is the estimated cost of hire for the coming year? _____

3. Do you ever borrow or lease vehicles? Yes No
If yes, how often? _____
What type of vehicles? _____

4. Do customers come on your premise to pick up your product? Yes No
If so, how often? _____

5. How is the sand and gravel loaded onto subcontractors or customers vehicles? _____
Who does the loading? _____

6. Do you haul for hire? Yes No
If so, list the kinds and types of cargo hauled: _____
What % of your operations is derived from hauling for hire: _____%

Signature of applicant applying for insurance coverage: _____ Date: _____